

**Mr. Larry Berlin**

**Berlin Displays**

1261 rue Shearer St., suite 8216

Montréal, Québec

H3K 3G4

Re : **Pop-up Display Sold to Patenaude-Trempe**

Dear Larry,

I would like to thank you by putting in a good word for the pop-up display we had purchased from you. The system was light, transportable in my little car (surprisingly), and easy to install (shortest time – and I am normally slow – was 7 minutes with an expresso break included), and beautiful to show.

During a convention for condominiums held at the **Palais des congrés in Montréal** in November 2007, we received accolades from our clients (who remembered our old booth), and prospective clients (who loved the refreshing, artistic professional look), and other participants who had booths. The participants who had their own booths were impressed by the ease of installation of our booth, and above all its quality appearance. We finally have a booth that stands out and is more in line with the high end services we provide.

Most importantly however is your friendly treatment of Patenaude-Trempe as a valuable client during and after the purchase even if we have only procured this one booth from you.

Yes, you may have been less expensive than the others, but the product you provided is of exceptional quality, will last for years, is compact and easy to store, can be upgraded easily, and, in the eyes of the people that see our booth, it is especially beautiful to view (despite it being composed of images from our engineering field work – considered dry material at best).

We have already – without hesitation - given your name out to others interested in purchasing a similar display, and we in turn intend to return to add some banner stands to the existing display.

Best Regards from THE **Building Envelope / Building Science Specialists** going by the name of **PATENAUDE-TREMPE**

Expert-conseil - Consultants



Joseph Borsellino, ing.

Associate

**Montréal**  
Siège Social /  
Head Office  
Patenaude-Trempe Inc.  
1471, boul. Lionel-Boulet, suite 30  
Varenes (Québec) J3X 1P7  
T. 450-652-2235 F. 450-652-6801  
montreal@patenaude-trempe.com

**Québec**  
Bureau de Québec /  
Quebec City Office  
Patenaude-Trempe Inc.  
420, boul. Charest Est, suite 300  
Québec (Québec) G1K 8M4  
T. 418-522-3030 F. 418-522-5916  
quebec@patenaude-trempe.com

**Boston**  
Bureau É.U. /  
U.S. Office  
Patenaude-Trempe Corp.  
675, Massachusetts avenue  
Cambridge, MA, 02139  
T. 1-888-922-2235 F. 1-888-652-6801  
boston@patenaude-trempe.com

**Division Thermographie /  
Thermography Division**  
Patenaude-Trempe Inc.  
1010, 17e Avenue  
Laval (Québec) H7R 4P1  
T. 450-627-4440 F. 450-627-4923  
thermospec@patenaude-trempe.com